## **Amended Statement Cover**

Per the review of the 2001 Annual Statement by the Office of Financial and Insurance Services in the State of Michigan, they have requested correction on the amended pages in this amended filing.



## **HEALTH ANNUAL STATEMENT**

For the Year Ending December 31, 2001 OF THE CONDITION AND AFFAIRS OF THE

#### **CARE CHOICES HMO**

		<u> </u>	<del></del>			
NAIC Group Code	Current Period) ,	(Prior Period)	NAIC Company Code	95452	Employer's ID Number	38-2694901
Organized under the Laws of	Michi	,	, State of Domi	cile or Port of Entry	Mi	ichigan
Country of Domicile	US	S				
Licensed as business type:	Life, Accident & Health[ ] Vision Service Corporation[ ]	Propery/Casualty[ ] Other[ ]	Health Service (	Corporation[ ] ance Organization[X]	Dental Service Corporation	
Date Incorporated or Organize	ed	07/08/1986	Date 0	Commenced Business	01/0	01/1987
Statutory Home Office		Twelve Mile Road	, _		Farmington Hills, MI 48331	
Main Administrative Office	(Sin	eet and Number)		ve Mile Road	(City, or Town, State and Zip Cod	.e)
	Farmington Hills,	MI 48331	(Street a	nd Number)	(248)489-6321-	
	(City or Town, State and 2				(Area Code) (Telephone Nun	nber)
Mail Address		Twelve Mile Road	,		Farmington Hills, MI 48	
Primary Location of Books an	,	d Number or P.O. Box)	3460	5 Twelve Mile Road	(City, or Town, State and Zip	Jode)
Timary Education of Books an				Street and Number)		
	Farmington Hils, MI				(248)489-6321-	
Internet Website Address	(City, or Town, State and .	Zip Code) vw.carechoices.com			(Area Code) (Telephone Nun	nber)
Statement Contact		Donna J. West			(248)489-6321-	
	WEOTD Objects to be a	(Name)			(Area Code)(Telephone Number)(	Extension)
	WESTD@trinity-hea (E-Mail Address				(248)489-6191- (Fax Number)	
		VICE	PRESIDENTS			
		DIRECTO	ORS OR TRUST	EES		
	James H. Combes	22013	Jay Herron		Phyllis R. Robb	
	Bruce Genovese MD Molly Resnik	J	William R. Alvin Mary Ellen Howard RSM		Howard B. Weinblatt MD Lisa Reed	
	Michael Slubowski		Agnes Spitza		Paul Hughes-Cromwick	
State of Mich County of Oak	<del></del>					
assets were the absolute property explanations therein contained, an and of its income and deductions the state of the sta	being duly sworn, each depose and of the said reporting entity, free and conexed or referred to, is a full and true herefrom for the period ended, and ha (1) state law may differ; or, (2) that stellief, respectively.	clear from any liens or claims statement of all the assets a ave been completed in accor	thereon, except as herein state and liabilities and of the condition dance with the NAIC Annual St	ed, and that this statement in and affairs of the said re tatement Instructions and	t, together with related exhibits, so porting entity as of the reporting p Accounting Practices and Procedu	hedules and eriod stated above, ures
	Signature)		(Signature)		(Signature)	
	am R. Alvin nted Name)		Jeanne M. Dunk (Printed Name)		Michael Koziara (Printed Name)	<u>a</u>
,	nted Name) dent and CEO		Secretary		Chief Financial Office	cer
		a. Is this an	original filing?		Yes[] No[X]	
		b. If no,	1. State the amendment	number	2	_
	orn to before me this		2. Date filed	shad	10/14/2002	_
day of	, 2002		Number of pages attach	med	23	_
(Notary Public S	Signature)					

## LIABILITIES, CAPITAL AND SURPLUS

			Current Year		Prior Year
		1	2	3	4
		Covered	Uncovered	Total	Total
1.	Claims unpaid (less \$ reinsurance ceded)	27,576,052		27,576,052	30,752,807
2.	Accrued medical incentive pool and bonus payments				
3.	Unpaid claims adjustment expenses				
4.	Aggregate policy reserves				
5.	Aggregate claim reserves				
6.	Premiums received in advance				
7.	General expenses due or accrued				
8.	Federal and foreign income tax payable and interest thereon (including \$ on				
-	realized capital gains (losses)) (including \$ net deferred tax liability)				
9.	Amounts withheld or retained for account of others				
10.	Borrowed money (including \$ current) and interest thereon \$				
	(including\$current)				
11.	Amounts due to parent, subsidiaries and affiliates	5 148 297		5 148 297	2 543 415
12.	Payable to securities				
13.	Funds held under reinsurance treaties with (\$ authorized reinsurers and				
10.	\$unauthorized reinsurers				
14.	Reinsurance in unauthorized companies				
15.	Net adjustments in assets and liabilities due to foreign exchange rates				
16.	Liability for amounts held under uninsured accident and health plans				
17.	Aggregate write-ins for other liabilities (including \$current)				
18.	Total liabilities (Lines 1 to 17)				
19.	Common capital stock				
20.	Preferred capital stock				
21.	Gross paid in and contributed surplus				
22.	Surplus notes				
23.	Aggregate write-ins for other surplus funds				
24.	Unassigned funds (surplus)				
2 <del>4</del> . 25.	Less treasury stock, at cost:	X X X	X X X	3,330,343	0,307,417
25.					
	· · · · · · · · · · · · · · · · · · ·				
00	25.2shares preferred (value included in Line 20 \$)				
26.	Total capital and surplus (Lines 19 to 24 minus 25)				
27.	Total liabilities, capital and surplus (Lines 18 and 26)		X X X	55,834,326	47,131,309
	LS OF WRITE-INS				000 444
1701.	Risk Non-Affiliate				
1702.				339,721	
1703.					2,457
1798.	Summary of remaining write-ins for Line 17 from overflow page				
1799.	TOTALS (Lines 1701 through 1703 plus 1798) (Line 17 above)			339,721	1,268,497
2301		X X X	X X X		
2302		X X X	X X X		
2303		X X X	X X X		
2398.	Summary of remaining write-ins for Line 23 from overflow page		X X X		
2399.	TOTALS (Lines 2301 through 2303 plus 2398) (Line 23 above)	X X X	X X X		

## STATEMENT OF REVENUE AND EXPENSES

		Curren		Prior Year
		1	2	3
		Uncovered	Total	Total
1.	Member Months			
2.	Net premium income	X X X	258,627,838	273,099,506
3.	Change in unearned premium reserves and reserve for rate credits			
4.	Fee-for-service (net of \$ medical expenses)	X X X		
5.	Risk revenue	X X X		
6.	Aggregate Write-Ins for Other health care related revenues	X X X		
7.	TOTAL REVENUES (Lines 2 to 6)	X X X	258,627,838	273,099,506
Medica	al and Hospital:			
8.	Hospital/medical benefits		175,335,196	199,206,359
9.	Other Professional Services			
10.	Outside Referrals			
11.	Emergency Room and Out-of-Area		7,535,291	5,711,368
12.	Aggregate Write-Ins for Other Medical and Hospital		48,306,192	52,838,094
13.	Incentive Pool and Withhold Adjustments		2,066,183	(12,304,915)
14.	Subtotal (Lines 8 to 13)		233,242,862	245,450,906
LESS:	. ,			
15.	Net Reinsurance Recoveries		(272,395)	(1,432,782)
16.	Total medical and Hospital (Lines 14 minus 15)			
17.	Claims adjustment expenses			
18.	General administrative expenses			
19.	Increase in reserves for accident and health contracts			
20.	Total underwriting deductions (Lines 16 through 19)			
21.	Net underwriting gain or (Loss) (Lines 7 minus 20)	X X X	(4,993,590)	(6,830,914)
22.	Net investment income earned			
23.	Net realized capital gains or (Losses)			
24.	Net investment gains or (Losses) (Lines 22 plus 23)		1,529,796	2,389,970
25.	Net gain or (Loss) from agents' or premium balances charged off [(amount recovered \$		, ,	, ,
	(amount charged off \$)]			
26.	Aggregate write-ins for other income or expenses			
27.	Net income or (Loss) before federal income taxes (Lines 21 plus 24 plus 25 plus 26)			
28.	Federal and foreign income taxes incurred			
29.	Net income (Loss) (Lines 27 minus 28)			
DETAI	LS OF WRITE-INS		( ,, -, -,	(=, =, = ,
0601		X X X		
0602				
0603				
0698.	Summary of remaining write-ins for Line 6 from overflow page			
0699.	TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)	XXX		
1201.	Pharmacy Expense			
1202			· · · ·	
1203				
1298.	Summary of remaining write-ins for Line 12 from overflow page			
1299.	TOTALS (Lines 1201 through 1203 plus 1298) (Line 12 above)			
2601.	Supplemental Interest Income			
2602	oupplemental interest income			
2603				
2698.	Summary of remaining write-ins for Line 26 from overflow page			
2699.	TOTALS (Lines 2601 through 2603 plus 2698) (Line 26 above)			
۵۵۵.	101/120 (Lines 2001 tillough 2000 plus 2000) (Line 20 above)			1,000,040

## **CASH FLOW**

		1	2
		Current Year	Prior Year
	Cash from Operations		
1.	Premiums and revenues collected net of reinsurance	258,599,543	269,334,213
2.	Claims and claims adjustment expenses	235,787,062	246,163,527
3.	General administrative expenses paid		
4.	Other underwriting income (expenses)	1 ' '	, ,
5.	Cash from underwriting (Line 1 minus Line 2 minus Line 3 plus Line 4)		
6.	Net investment income		
7.	Other income (expenses)		
8.	Federal and foreign income taxes (paid) recovered		
9.	Net cash from operations (Line 5 to 8)		
Э.	Cash from Investments	(3,463,321)	(0,465,230)
10.			
10.	Proceeds from investments sold, matured or repaid:	F07.000	40.070
	10.1 Bonds	1	,
	10.2 Stocks		
	10.3 Mortgage loans		
	10.4 Real estate		
	10.5 Other invested assets		
	10.6 Net gains or (losses) on cash and short-term investments		
	10.7 Miscellaneous proceeds		
	10.8 TOTAL investment proceeds (Lines 10.1 to 10.7)	571,207	48,879
11.	Cost of investments acquired (long-term only):		
	11.1 Bonds		
	11.2 Stocks		
	11.3 Mortgage loans		
	11.4 Real estate		
	11.5 Other invested assets		
	11.6 Miscellaneous applications		
	11.7 TOTAL investments acquired (Lines 11.1 to 11.6)		
12.	Net cash from investments (Line 10.8 minus Line 11.7)		
	Cash from Financing and Miscellaneous Sources	,,_,,	
13.	Cash provided:		
	13.1 Surplus notes, capital and surplus paid in	11 500 000	
	13.2 Net transfers from affiliates		
	13.3 Borrowed funds received	1 ' '	
	13.4 Other cash provided		
	13.5 TOTAL (Lines 13.1 to 13.4)		
14.		21,707,721	3,913,090
14.	Cash applied:		
	14.1 Dividends to stockholder paid		
	14.2 Net transfers to affiliates		
	14.3 Borrowed funds repaid		
	14.4 Other applications		
	14.5 TOTAL (Lines 14.1 to 14.4)		
15.	Net cash from financing and miscellaneous sources (Line 13.5 minus Line 14.5)	20,050,977	3,913,896
	RECONCILIATION OF CASH AND SHORT-TERM INVESTMENTS		
16.	Net change in cash and short-term investments (Line 9 plus Line 12 plus Line 15)	17,138,657	(2,522,461)
17.	Cash and short-term investments:		
	17.1 Beginning of year		
	17.2 End of year (Line 16 plus Line 17.1)	52,213,735	35,075,078

## **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS**

(Gain and Loss Exhibit)

		1	2	3	4	5	6	7	8	9	10	11	12	13
			Comprehensive					Fadaral						
			Comprehensive					Federal	Tial -	Tial -			Lann	
			(Hospital					Employee	Title	Title	٥.	5	Long-	
			&	Medical	Medicare	Dental	Vision	Health	XVIII-	XIX-	Stop	Disability	term	
		Total	Medical)	Only	Supplemental	Only	Only	Benefit Plan	Medicare	Medicaid	Loss	Income	Care	Other
1.	Net premium income	258,627,838	245,497,270						105,777	13,024,791				
2.	Change in unearned premium reserves and reserve for rate credit.													
3.	Fee-for-service (net of \$ medical expenses)													
5	Aggregate write-ins for other health care related revenues													
6	Total revenues (Lines 1 to 5)	258,627,838	245,497,270						105,777	13,024,791				
7		175,335,196	168,281,409						(539,641)	7,593,428				
8.	Other professional services													
9.														
10.	Emergency Room and Out-of-Area	7,535,291	6,594,414						72,208	868,669				
11.	Aggregate write-ins for other medical and hospital	48,306,192	45,656,593						(84,122)	2,733,721				
12.	Incentive pool and withhold adjustments	2,066,183	1,570,785						434,612	60,786				
13.		233,242,862	222,103,201						(116,943)	11,256,604				
14.	Net Reinsurance Recoveries	(272,395)	(366,162)						18,632	75,135				
15.		233,515,257	222,469,363						(135,575)	11,181,469				
16.		1,318,751	1,252,813							65,938				
17.		28,787,420	26,928,677						17,040	1,841,703				
18.														
19.	Total underwriting deductions (Lines 15 to 18)									13,089,110				
20.	Net underwriting gain or (Loss) (Line 6 minus Line 19)	(4,993,590)	(5,153,583)						224,312	(64,319)				
DETA	ILS OF WRITE-INS						,		,					
0501														
0502														
0503														
0598.	Summary of remaining write-ins for Line 5 from overflow page													
0599.	TOTAL (Lines 0501 through 0503 plus 0598) (Line 5 above)													
1101.	PHARMACY EXPENSES	48,306,192	45,656,593						(84,122)	2,733,721				
1102														
1103														
1198.	Summary of remaining write-ins for Line 11 from overflow page									[			[	
1199.		48.306.192	45,656,593						(84.122)	2,733,721				
. 100.	10 The Lenies 7101 through 1100 plus 1100/ (Eine 11 above)	40,000,102	40,000,000				1	1	1(0-7,122)	2,700,721		1		

### **UNDERWRITING AND INVESTMENT EXHIBIT**

### PART 2 - Claims Incurred During the Year

			1	2	3	4	5	6	7	8	9
			Total	Compre- hensive (Medical & Hospital)	Medicare Supplement	Dental Only	Vision Only	Federal Employees Health Benefits Plan Premium	Title XVIII Medicare	Title XIX Medicaid	Other
1.	Payment	ts during the year:	Total	ι Ιοσριίαι)	Supplement	Offity	Offity	i remium	Medicale	Medicald	Other
1.	•	Direct	234,353,433	218,768,904					3,401,053	12,183,476	
		Reinsurance assumed	204,000,400	210,700,304						12,100,470	
		Net	224 252 422	219 769 004					3,401,053		
2		dical incentive pools and bonuses	1,758,448								
2. 3.		bility December 31, current year from Part 2A:	1,730,440	1,730,440							
٥.			27,576,052	25,054,925					310,180	2,210,947	
		Direct									
	-	Reinsurance assumed									
		Reinsurance ceded									
١.		Net	27,576,052	25,054,925					310,180	2,210,947	
4.		serve December 31, current year from Part 2D:									
		Direct									
		Reinsurance assumed									
		Reinsurance ceded									
		Net									
5.		medical incentive pools and bonuses, current year									
6.	Amounts	s recoverable from reinsurers December 31, current year	338,774	234,662						104,112	
7.		bility December 31, prior year from Part 2A:									
	7.1	Direct	30,752,806	23,197,647					4,281,421	3,273,738	
	7.2 F	Reinsurance assumed									
	7.3 F	Reinsurance ceded									
		Net							4,281,421	3,273,738	
8.		serve December 31, prior year from Part 2D:	, ,	, ,					, ,	, ,	
	8.1 [	Direct									
		Reinsurance assumed									
		Reinsurance ceded									
		Net									
9.	• • • • •	medical incentive pools and bonuses, prior year									
10.		s recoverable from reinsurers December 31, prior year									
11.	Incurred		1, 140,000	+02,231					200,021	+21,210	
'''		Direct	221 176 670	220 626 102					(570,188)	11,120,685	
									, , ,		
		Reinsurance assumed								(000 404)	
			(806,814)							(323,164)	
40		Net							(314,167)		
12.	Incurred	medical incentive pools and bonuses	2,066,183	2,066,183							

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## UNDERWRITING AND INVESTMENT EXHIBIT PART 2B - ANALYSIS OF CLAIMS UNPAID-PRIOR YEAR-NET OF REINSURANCE

				Claim Resen	e and Claim	5	6
		Cla	ims	Liability December 31			
		Paid Durin	g the Year	of Current Year			
		1	2	3	4		Estimated Claim
		On	On		On		Reserve and
	Line	Claims Incurred	Claims Incurred	On Claims Unpaid	Claims Incurred	Claims Incurred	Claim Liability
	of	Prior to January 1	Durring the	December 31 of	During the	in Prior Years	December 31 of
	Business	of Current Year	Year	Prior Year	Year	(Columns 1 + 3)	Prior Year
1.	Comprehensive (medical and hospital)	18,422,345	200,618,954	1,780,990	23,273,935	20,203,335	23,197,647
2.	Medicare Supplement						
3.	Dental only						
4.	Vision only						
5.	Vision only Federal Employees Health Benefits Plan Premiums						
6.	Title XVIII - Medicare					3,711,233	4,281,421
7.	Title XIX - Medicaid	2,499,267	9,684,209	321,212	1,889,734	2,820,479	3,273,738
8.	Other						
9.	Subtotals	24,322,665	210,303,163	2,412,382	25,163,669	26,735,047	30,752,806
10.	Medical incentive pools, accrual and disbursements		1,758,448		307,735		
11.	TOTALS	24,322,665	212,061,611	2,412,382	25,471,404	26,735,047	30,752,806

## UNDERWRITING AND INVESTMENT EXHIBIT PART 3 - ANALYSIS OF EXPENSES

		1 Claim Adjustment	2 General Administrative	3 Investment	4
		Expenses	Expenses	Expenses	Total
1.	Rent (\$ for occupancy of own building)				
2.	Salaries, wages and other benefits	1,217,998	11,878,757		13,096,755
3.	Commissions (less \$ ceded plus \$ assumed)				
4.	Legal fees and expenses				
5.	Certifications and accreditation fees				
6.	Auditing, actuarial and other consulting services				
7.	Traveling expenses				
8.	Marketing and advertising				
9.	Postage, express and telephone		811,276		811,276
10.	Printing and office supplies		1,222,821		1,222,821
11.	Occupancy, depreciation and amortization		3,946,281		3,946,281
12.	Equipment		461,832		461,832
13.	Cost or depreciation of EDP equipment and software				
14.	Outsourced services including EDP, claims, and other services		5,827,653		5,827,653
15.	Boards, bureaus and association fees				
16.	Insurance, except on real estate				
17.	Collection and bank service charges				
18.	Group service and administration fees				
19.	Reimbursements by uninsured accident and health plans				
20.	Reimbursements from fiscal intermediaries				
21.	Real estate expenses				
22.	Real estate taxes				
23.	Taxes, licenses and fees:				
	23.1 State and local insurance taxes				
	23.2 State premium taxes				
	23.3 Regulator authority licenses and fees				
	23.4 Payroll taxes	100,753	982,608		1,083,361
	23.5 Other (excluding federal income and real estate taxes)				
24.	Investment expenses not included elsewhere		418,035		418,035
25.	Aggregate write-ins for expenses				
26.	Total expenses incurred (Lines 1 to 25)	1,318,751	28,787,420		(a)30,106,171
27.	Add expenses unpaid December 31, prior year				
28.	Less expenses unpaid December 31, current year				
29.	Amounts receivable relating to uninsured accident and health				
	plans, prior year				
30.	Amounts receivable relating to uninsured accident and health				
	plans, current year				
31.	Total expenses paid (Lines 26 plus 27 minus 28 plus 29 minus 30)	1,318,751	28,787,420		30,106,171
DETAI	LS OF WRITE-INS				
2501					
2502					
2503					
2598.	Summary of remaining write-ins for Line 25 from overflow page	<u></u>		<u></u>	<u> </u>
2599.	Totals (Lines 2501 through 2503 + 2598)(Line 25 above)				
/ \ 1 1		· · · · · · · · ·			

<sup>(</sup>a) Includes management fees of \$.....29,936,072 to affiliates and \$...... to non-affiliates.

#### 1. Summary of Significant Accounting Policies

The accompanying financial statements have been prepared in conformity with the NAIC Annual Statement Instructions and Accounting Policies and Procedures except for the following item, which caused surplus to be increased by \$ 683,079. The Company received approval from the Office of Financial and Insurance Services of the State of Michigan ("OFIS") to record as other income a contribution of investment income allocated to the Company from Trinity Health of \$683,079 as a permitted practice.

Cash and Cash Equivalents for the purpose of the statements of cash flows are certificates of deposit, U.S. Government securities, commercial paper, repurchase agreements, corporate bonds and notes, and other short-term investments with original maturities of less than three months.

Investments - Investments are reported at cost adjusted for amortization of premiums or discounts using the straight-line method.

Premium Revenue - Enrollee contracts are negotiated on a yearly basis. Premiums are due monthly and are recognized as revenue during the period in which Care Choices is obligated to provide services to its enrollees. Premiums received prior to the period of coverage are reported as unearned premium revenue.

Investment Income - Investment income on cash, cash equivalents and marketable securities are recorded in these financial statements at the rate earned.

Medical Expenses- The liability for claims payable is accrued in the period such services are provided and includes estimates of services performed which have not been billed to Care Choices and losses on existing contracts related to the excess of expected future health care costs over anticipated future premiums. The method of making such estimates and for establishing the resulting liabilities is continually reviewed and updated, and any adjustments resulting therefrom are reflected in the activities expenses currently. Actual results could differ from these estimates.

Income (Loss) from Operations - The statement of operations includes income (loss) from operations. Changes in unrestricted net assets which are excluded from income from operations, consistent with industry practice, include unrealized gains and losses on investments and permanent transfers of assets to and from affiliates for other than goods and services.

- Accounting Changes and Corrections of Errors Not applicable
- 3. Business Combinations and Goodwill Not applicable
- 4. Discontinued Operations
  Not applicable
- 5. Investments Not applicable
- 6. Joint Ventures, Partnerships and Limited Liability Companies Not applicable
- 7. Investment Income Not applicable
- 8. Derivative Instruments Not applicable
- 9. Income Taxes

Care Choices, a Michigan not-for-profit corporation, is an organization described in the Internal Revenue Code (IRC) Section 501 (c) (4) and as such is exempt from Federal income taxes under Section 501(a) of the IRS.

10. Information Concerning Parent, Subsidiaries and Affiliates

Care Choices has an administrative services agreement with Mercy Health Plans, a subsidiary of TH, whereby

Mercy Health Plans pays all salaries and provides all administrative services for Care Choices. Under the terms of the administrative services agreement, Care Choices was charged approximately \$29,936,072 and \$33,006,217 for the years ended December 31, 2001 and 2000, respectively. Administrative fees are charged based on a percent of premium revenue. The administrative services agreement was amended from July 2001 through December 2001, to reduce administrative fees by \$ 5 million in order to avoid the company having a premium deficiency of \$ 5 million.

For the years ended December 31, 2001 and 2000, Care Choices recorded premium revenue of approximately \$31,125,943 and \$27,309,044, respectively, attributable to Care Choices' affiliates.

Medical expenses paid to affiliates of Care Choices for the delivery of health care services totaled approximately \$73,956,016 and \$89,279,113 during 2001 and 2000 respectively.

During the year, \$7,500,000 and \$4,000,000 of capital contributions were made by Trinity Health and Mercy Health Plans, respectively, to Care Choices.

#### 11. Debt

The Company executed one surplus note issued by St. Joseph Mercy Health Systems on October 11, 1999 for \$5,000,000. The note accrues interest at the rate of 6.7% per annum, however for statutory purposes, interest has not been accrued or paid. Repayment of the surplus note and accrued interest must be approved by the Michigan Insurance Bureau.

12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

Not applicable - Care Choices has no employees.

13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations

Care Choices is a non-profit organization and cannot pay dividends

#### 14. Contingencies

Under the terms of its contracts with providers and CPEs, Care Choices is subject to audits of claims processed and arbitration and dispute resolution processes. Such audits and processes encompass the accuracy of the claims paid and the application of the various contract terms. Care Choices records and estimated amount for the resolution of such matters. Settlement of such matters are not expected to have a material adverse effect on Care Choices' financial position or results from operations.

Care Choices is involved in litigation arising in the course of business. After consultation with legal counsel, management estimates that these matters will be resolved without material adverse effect on Care Choices future financial position or results of operations.

#### 15. Leases

Care Choices does not have any material lease

16. Information About Financial Instruments With Off-Balance Sheet Risk and Financial Instruments With Concentrations of Credit Risk

Not applicable

- 17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities Not applicable
- 18. Gain or Loss to the Reporting Entity from Uninsured A&H Plans and the Uninsured Portion of Partially Insured Plans

Not applicable

19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators Not applicable

#### 20. Other Items

Care Choices HMO elected to use truncation in reporting amounts in the statement.

#### 21. Events Subsequent

None

#### 22. Reinsurance

Reinsurance recoveries are stated at their net realizable amount.

#### 23. Retrospectively Rated Contracts

None

#### 24. Salvage and Subrogation

Not applicable

#### 25. Change in Incurred Claims and Claim Adjustment Expenses

During the year, Care Choices revised estimates and made payments relating to medical and hospital services rendered in the prior year in amounts different from those previously estimated. These changes in accounting estimates resulted in a reduction in reserves of medical and hospital expenses of approximately \$ 1,688,000 in 2001.

#### 26. Organization and Operation

Care Choices HMO - Michigan ("Care Choices"), a membership corporation, is a wholly owned subsidiary of Trinity Health ("TH"). Care Choices and TH support the charitable healthcare mission of the Sisters of Mercy Regional Community of Detroit, the corporate sponsor. Care Choices has been determined to be a qualified health maintenance organization under Title XIII of the Public Health Service Act.

Care Choices arranges for the delivery of health care services to its enrollees through various contracts directly with providers and common provider entities ("CPEs"). The CPEs, are corporate joint ventures between physician and hospital providers. These CPEs, which are located in Michigan, arrange for the provision of covered services to Care Choices' enrollees through contracts with various physicians and hospitals. Profits or losses resulting from provision of services relative to the Medicaid program are shared between Care Choices and the CPE's. One of the hospitals with which a CPE has contracted, is a division of TH and an equity owner of the CPE.

All books and records are maintained by Mercy Health Plans and is located in Farmington Hills, Michigan.

#### 27. Minimum Net Worth

Under to laws of the State of Michigan, section 3553 of the Michigan Insurance Code, the Plan is required to provide a contigency reserve not less than \$100,000 plus 5% of annual subscription revenue up to a maximum \$1,000,000 deposit.

The calculation is as follows:

Annual subscription revenue \$258,627,838

5%
12,931,392
plus
100,000
13,031,392

Under the laws of the State of Michigan, the Plan is required to provide a minimum contigency reserve of \$1,000,000. As of December 31, 2001, the Plan has a contingency reserve (statutory deposit) balance of \$1,007,468.

## **GENERAL INTERROGATORIES**

## PART 1 - COMMON INTERROGATORIES GENERAL

		MENERIAL							
1.1	Is the reporting entity a member of an Insurance Holding Company Syste an insurer?	em consisting of two or more affiliated persons, one or mo	ore of which is	Yes[X] No[]					
1.2	If yes, did the reporting entity register and file with its domiciliary State Ins regulatory official of the state of domicile of the principle insurer in the Ho substantially similar to the standards adopted by the National Association Company System Regulatory Act and model regulations pertaining theret	olding Company System, a registration statement providir n of Insurance Commissioners (NAIC) in its Model Insura to, or is the reporting entity subject to standards and disc	ng disclosure nce Holding						
1.3	requirements substantially similar to those required by such Act and regu State Regulating?	llations?		Yes[X] No[ ] N/A[ ] Michigan					
2.2	<ul><li>2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity?</li><li>2.2 If yes, date of change:</li></ul>								
	If not previously filed, furnish herewith a certified copy of the instrument as								
3.1 3.2	State as of what date the latest financial examination of the reporting enti State as of what date that the latest financial examination report became	available from either the state of domicile or the reporting	g entity. This	12/31/1999					
3.3	date should be the date of the examined balance sheet and not the date the State as of what date the latest financial examination report became avail	ilable to other states or the public from either the state of	domicile or the	12/31/1999					
3.4	reporting entity. This is the release date or completion date of the examin By what department or departments?	nation report and not the date of the examination (balance	sheet date).	09/25/2000					
	During the period covered by this statement, did any agent, broker, sales combination thereof under common control (other than salaried employed substantial part (more than 20 percent of any major line of business measures to the control of the c	es of the reporting entity) receive credit or commissions for	or any or or control a						
	<ul><li>4.11 sales of new business?</li><li>4.12 renewals?</li><li>During the period covered by this statement, did any sales/service organi receive credit or commissions for or control a substantial part (more than</li></ul>	ization owned in whole or in part by the reporting entity or 20 percent of any major line of business measured on di	r an affiliate, rect premiums)	Yes[ ] No[X] Yes[ ] No[X]					
	of: 4.21 sales of new business? 4.22 renewals?			Yes[] No[X] Yes[] No[X]					
5.1 5.2	Has the reporting entity been a party to a merger or consolidation during If yes, provide the name of the entity, NAIC company code, and state of ceased to exist as a result of the merger or consolidation.	the period covered by this statement? domicile (use two letter state abbreviation) for any entity t	hat has	Yes[ ] No[X]					
	1	2	3						
	Name of Entity	NAIC Company Code	State of Domicile						
	Has the reporting entity had any Certificates of Authority, licenses or regis revoked by any governmental entity during the reporting period? (You neclause is part of the agreement) If yes, give full information:			Yes[] No[X]					
7.1 7.2	Does any foreign (non-United States) person or entity directly or indirectly If yes,	y control 10% or more of the reporting entity?		Yes[] No[X]					
	<ul> <li>7.21 State the percentage of foreign control</li> <li>7.22 State the nationality(s) of the foreign person(s); or if the entity is a m identify the type of entity(s) (e.g., individual, corporation, governmen</li> </ul>	nutual or reciprocal, the nationality of its manager or attorn nt, manager or attorney-in-fact)	ney-in-fact and						

1	2
Nationality	Type of Entity

### **GENERAL INTERROGATORIES (continued)**

- What interest, direct or indirect, has this reporting entity in the capital stock of any other insurance company?
- What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit? Deloitte & Touche LLP; Suite 900; 600 Renaissance Center, Detroit, MI 48243-1704
- What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with a(n) actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification? James M. Whisler, Consulting Actuary associated with the firm Deloitte & Touche; 400 One Financial Plaza; 120 South Sixth Street; Minneapolis, MN 55402
- 11. Except for retirement plans generally applicable to its staff employees, has the reporting entity any agreement with any person, other than contracts with its agents for the payment of commissions whereby it agrees that for any service rendered or to be rendered, that he/she shall receive directly or indirectly, any salary, compensation or emolument that will extend beyond a period of 12 months from the date of the

Yes[] No[X]

- 12. FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITES ONLY:
- 12.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?
- 12.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located?
  12.3 Have there been any changes made to any of the trust indentures during the year? Yes[] No[X Yes[] No[X 12.4 If answer to (12.3) is yes, has the domiciliary or entry state approved the changes? Yes[] No[] N/
- 13. Have the instructions for completing the blank required by this department been followed in every detail?

Yes[X] No[]

#### **BOARD OF DIRECTORS**

- 14. Is the purchase or sale of all investments of the reporting entity passed upon either by the Board of Directors or a subordinate committees Yes[X] No[]
- 15. Does the reporting entity keep a complete permanent record of the proceedings of its Board of Directors and all subordinate committees Yes[X] No[]
- 16. Did any person while an officer, director, or trustee of the reporting entity receive directly or indirectly, during the period covered by this statement any commission on the business transactions of the reporting entity? Yes[] No[X]
- 17. Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees which is in or is likely to conflict with the official duties of such person? Yes[X] No[]

**FINANCIAL** 

- 18.1 Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans): 18.11 To directors or other officers 18.12 To stockholders not officers
- 18.13 Trustees, supreme or grand (Fraternal only)

  18.2 Total amount of loans outstanding at end of year (inclusive of Separate Accounts, exclusive of policy loans): \$
  - 18.21 To directors or other officers18.22 To stockholders not officers
  - 18.23 Trustees, supreme or grand (Fraternal only)

19.1 Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement?

19.2 If yes, state the amount thereof at December 31 of the current year: 19.21 Rented from others

- 19.22 Borrowed from others
- 19.23 Leased from others
- 19.24 Other

Disclose in Notes to Financial the nature of each obligation.

20.1 Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments?

- 20.21 Amount paid as losses or risk adjustment 20.22 Amount paid as expenses 20.23 Other amounts paid

Yes[] No[X]

Yes[] No[X]

## **GENERAL INTERROGATORIES (continued)**

21.1 List the following capital stock information for the reporting entity:

		1	2	3	4	5	6
		Number of	Number of	Par Value	Redemption Price	Is Dividend	Are Dividends
	Class	Shares Authorized	Shares Outstanding	Per Share	If Callable	Rate Limited?	Cumulative?
1.	Preferred					Yes[] No[X]	Yes[] No[X]
2.	Common				X X X	X X X	X X X

22.1 Were all the stocks, bonds and other securities owned December 31 current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date, except as shown by Schedule E - Part 2 - Special Deposits?
 22.2 If no, give full and complete information, relating thereto:

Yes[X] No[]

23.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity, except as shown on Schedule E - Part 2 - Special Deposits, or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 23.2)

Yes[] No[X]

If yes, state the amount thereof at December 31 of the current year: 23.21 Loaned to others

23.22 Subject to repurchase agreements
23.23 Subject to reverse repurchase agreements
23.24 Subject to dollar repurchase agreements

23.25 Subject to dollar repurchase agreements
23.26 Pledged as collateral
23.27 Placed under option agreements
23.28 Letter stock or securities restricted as to sale

23.29 Other

23.3 For each category above, if any of these assets are held by other, identify by whom held: 23.31

N/A 23.32 23.33 23.34 23.35 23.36

23.37 23.38 23.39 For categories (23.21) and (23.23) above, and for any securities that were made available for use by another person during the period covered

by this statement, attach a schedule as shown in the instructions to the annual statement. 23.4 For category (23.28) provide the following:

1	2	3
Nature of Restriction	Description	Amount

24.1 Does the reporting entity have any hedging transactions reported on Schedule DB?
24.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state?
If no, attach a description with this statement.

Yes[] No[X] Yes[] No[] N/A[X]

25.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity?

25.2 If yes, state the amount thereof at December 31 of the current year

Yes[] No[X]

# GENERAL INTERROGATORIES (continued) OTHER

26.2 List the name of the organization	on and the amount paid if any such payment represented 25% or nations and Statistical or Rating Bureaus during the period covered	nore of the total payments	to Trade	<b>5</b>
	1 Nama	2 Amount Doid		
	Name	Amount Paid		
<ul><li>27.1 Amount of payments for legal e</li><li>27.2 List the name of the firm and th</li><li>the period covered by this state</li></ul>	e amount paid if any such payment represented 25% or more of the	he total payments for legal	expenses during	\$
	1		2	
	Name		Amount Paid	
28.2 List the name of the firm and th	itures in connection with matters before legislative bodies, officers in amount paid if any such payment represented 25% or more of the bodies, officers or department of government during the period covernment during th	he total payment expenditu	ent, if any? rres in connection	\$
	1		2	
	Name		Amount Paid	
29. What officials or heads of depart	tments of the reporting entity supervised the making of this report?	)		

30.1 Has any direct new business been solicited or written in any state where the reporting entity was not licensed? 30.2 If yes, explain:

Yes[] No[X]

## **GENERAL INTERROGATORIES (continued)**

	PART 2 - HEALTH INTERROGATORIES	
1.1	Does the reporting entity have any direct Medicare Supplement Insurance in force?	Yes[] No[X]
	If yes, indicate premium earned on U.S. business only: What portion if Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit?	\$ \$
1.5	1.31 Reason for excluding: Indicate amount of premium earned attributable to Canadian and/or Other Alien not included in Item (1.2) above. Indicate total incurred claims on all Medicare Supplement insurance. Individual policies - Most current three years:	\$ \$.
	1.61 Total premium earned 1.62 Total incurred claims 1.63 Number of covered lives All years prior to most current three years:	\$\$ \$
1.7	1.64 Total premium earned     1.65 Total incurred claims     1.66 Number of covered lives     Group policies - Most current three years:	\$\$. \$
	1.71 Total premium earned 1.72 Total incurred claims 1.73 Number of covered lives All years prior to most current three years: 1.74 Total premium earned	\$\$ \$\$ \$\$
	1.75 Total incurred claims 1.76 Number of covered lives	\$ \$
	Has the reporting entity received any endowment or gift from contracting hospitals, physicians, dentists, or others that is agreed will be returned when, as and if the earnings of the reporting entity permits? If yes, give particulars:	Yes[] No[X]
	Have copies of all agreements stating the period and nature of hospitals', physicians', and dentists' care offered to subscribers and departments been filed with the appropriate regulatory agency?  If not previously filed furnish herewith a copy(ies) of such agreement(s). Do these agreements include additional benefits offered?	Yes[X] No[] Yes[] No[X]
4.2	Does the reporting entity have stop-loss reinsurance? If no, explain: Maximum retained risk (see instructions):	Yes[X] No[]
	4.31 Comprehensive Medical 4.32 Medical Only 4.33 Medicare Supplement 4.34 Dental 4.35 Other Limited Benefit Plan 4.36 Other	\$
5.	Describe arrangement which the reporting entity may have to protect subscribers and their dependents against the risk of insolvency including hold harmless provisions, conversion privileges with other carriers, agreements with providers to continue rendering services, and any other agreements:  The State of Michigan requires "hold harmless" language in all Provider contracts. Our reinsurance coverage provides for insolvency by continuing who are confined to an acute-care hospital on the date of insolvency until they are discharged. Plan benefits will continue for any member until the period for which premium has been paid.	benefits for members end of the contract
	Does the reporting entity set up its claim liability for provider services on a service data base? If no, give details:	Yes[X] No[]
7.	Provide the following information regarding participating providers: 7.1 Number of providers at start of reporting year 7.2 Number of providers at end of reporting year	4303 4436
8.1 8.2	Does the reporting entity have business subject to premium rate guarantees? If yes, direct premium earned: 8.21 Business with rate guarantees between 15-36 months 8.22 Business with rate guarantees over 36 months	Yes[ ] No[X]0
9.1	Does the reporting entity have Bonus/Withhold Arrangements in its provider contracts?	Yes[X] No[ ]

9.1 Does the reporting enury 19.2 If yes:
9.2 If yes:
9.21 Maximum amount payable bonuses
9.22 Amount actually paid for year bonuses
9.23 Maximum amount payable withholds
9.24 Amount actually paid for year withholds

	1
Name of Service Area	
Clinton, MI	
/luskegon. MI	
Vashtenaw. MI	
Mayna MI	

Wayne, MI
Wayne, MI
Allegan, MI
Barry, MI
Ionia, MI
Shiawassee, MI
Calhoun, MI
St. Clair, MI

\$ 1,731,575 \$ 1,731,575 \$ 1,503,094 \$ 459,015

10. List service areas in which reporting entity is licensed to operate:

## **FIVE-YEAR HISTORICAL DATA**

		1	2	3	4	5
		2001	2000	1999	1998	1997
BALA	NCE SHEET ITEMS (Pages 2 and 3)					
1.	Total admitted assets (Page 2, Line 23)	55,834,326	47,131,309	57,405,873	59,584,542	61,709,467
2.	Total liabilities (Page 3, Line 18)	35,797,983	35,823,892	43,815,080	50,481,845	47,244,723
3.	Statutory surplus					
4.	Total capital and surplus (Page 3, Line 26)		11,307,417	13,590,793	9,102,697	14,464,744
INCO	ME STATEMENT ITEMS (Page 4)					
5.	Total revenues (Line 7)	258,627,838	273,099,506	267,556,448	274,359,018	259,113,183
6.	Total medical and hospital expenses (Line 14)	233,242,862	245,450,906	240,445,638	245,071,244	233,485,098
7.	Total administrative expenses (Line 18)	28,787,420	33,046,732	29,679,515	37,817,153	33,492,562
8.	Net underwriting gain (loss) Line 21)	(4,993,590)	(6,830,914)	(2,568,705)	(8,529,379)	(7,864,477)
9.	Net investment gain (loss) Line 24)	1,529,796	2,389,970	2,713,022	3,721,898	4,305,136
10.	Total other income (Lines 25 plus 26)					
11.	Net income or (loss) Line 27)	(2,780,715)	(3,440,104)	144,317	(4,807,481)	(3,559,341)
RISK-	BASED CAPITAL ANALYSIS					
12.	Total adjusted capital		11,309,263	13,590,793		X X X
13.	Authorized control level risk-based capital	8,378,448	8,282,408	8,758,044		X X X
ENRO	LLMENT (Exhibit 2)					
14.	Total members at end of period (Column 5, Line 7)		136,569	155,589	169,822	176,796
15.	Total members months (Column 6, Line 7)	1,563,101	1,727,038	1,831,307	2,043,280	2,078,584
OPER	ATING PERCENT (Page4)					
(Item	divided by Page 4, Line2)					
16.	Premiums earned (Line 2)					
17.	Total medical and hospital (Line 14)					
18.	Total underwriting deductions (Line 20)	101.9	102.5	101.0	103.1	103.0
19.	Total underwriting gain (loss) (Line 21)	(1.9)	(2.5)	(1.0)	(3.1)	(3.0)
UNPA	ID CLAIMS ANALYSIS					
(U&I E	xhibit, 2B)					
20.	Total claims incurred for prior years (Line 11, Col. 5)	26,735,047	34,983,136	39,173,502	43,201,715	45,930,430
21.	Estimated liability of unpaid claims-prior year (Line 11, Col. 6)	30,752,806	31,700,992	46,354,538	42,822,825	41,332,600

## **FIVE-YEAR HISTORICAL DATA (Continued)**

		1	2	3	4	5
		2001	2000	1999	1998	1997
INVES	TMENTS IN PARENT, SUBSIDIARIES AND AFFILLIATES					
22.	Affiliated bonds (Sch. D Summary, Line 25, Col. 1)					
23.	Affiliated preferred stocks (Sch. D Summary, Line 39, Col. 1)					
24.	Affiliated common stocks (Sch. D Summary, Line 53, Col. 2)					
25.	Affiliated short-term investments (subtotal included in Sch. DA,		$NI \vdash$			
	Part 2, Col. 5, Line 11)		IN L			
26.	Affiliated mortgage loans on real estate					
27.	All other affiliated					
28.	Total of above Lines 22 to 27					

## **SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS**

Allocated by States and Territories

		Allocated	by Stat	es and	Territories			
			1	2	Direct Business Only			
			Guaranty Fund	Is Insurer Licensed	3	4	5	6 Federal Employees
		State, Etc.	(Yes or No)	(Yes or No)	Premiums	Medicare Title XVIII	Medicaid Title XIX	Health Benefits Program Premiums
1.	Alabama	AL	No	No				
2.	Alaska	AK		No				
3. 4.	Arizona Arkansas	AZ AR		No				
4. 5.	California	CA		No				
6.	Colorado	CO		No				
7.	Connecticut	CT		No				
8.	Delaware	DE		No				
9.	District of Columbia	DC	No	No				
10.	Florida	FL	1	No				
11.	Georgia	GA		No				
12.	Hawaii	HI		No				
13.	Idaho	ID	No	No				
14.	Illinois	IL	No	No				
15.	Indiana	IN	No	No				
16.	Iowa	IA		No				
17.	Kansas	KS	No	No				
18.	Kentucky	KY	1	No				
19.	Louisiana	LA	No	No				
20.	Maine	ME		No				
21.	Maryland	MD	No	No				
22.	Massachusetts	MA	-	No				
23.	Michigan	MI	No	Yes	246,394,624	· · · · · ·	13,236,588	
24.	Minnesota	MN	-	No				
25.	Mississippi	MS		No				
26. 27.	Missouri Montana	MO MT	No	No				
27. 28.	Nebraska	NE		No				
20. 29.	Nevada	NV	No	No				
30.	New Hampshire	NH	1	No				
31.	New Jersey	NJ		No				
32.	New Mexico	NM		No				
33.	New York	NY	No	No				
34.	North Carolina	NC		No				
35.	North Dakota	ND	No	No				
36.	Ohio	OH	No	No				
37.	Oklahoma	OK	No	No				
38.	Oregon	OR	No	No				
39.	Pennsylvania	PA	No	No				
40.	Rhode Island	RI	1	No				
41.	South Carolina	SC		1				
42.	South Dakota	SD	1					
43.	Tennessee	TN		No				
44.	Texas	TX	1	No				
45.	Utah	UT	1	1				
46.	Vermont	VT						
47.	Virginia	VA						
48.	Washington West Virginia	WA	1	No				
49. 50.	West Virginia Wisconsin	WV WI	1	1				
		WY		No				
51. 52.	Wyoming American Samoa	AS		No				
52. 53.	Guam	GU	1	1				
54.	Puerto Rico	PR	1	1				
55.	U.S. Virgin Islands	VI		No				
56.	Canada	CN		No				
57.	Aggregate other alien	OT		X X X .				
58.					246,394,624			
DETAIL	LS OF WRITE-INS		•	•	•		•	•
5701								
5702								
5703								
5798.	Summary of remaining w	rite-ins for Line 57 from overflow page						
5799.	TOTALS (Lines 5701 thro	ough 5703 plus 5798) (Line 57 above)						